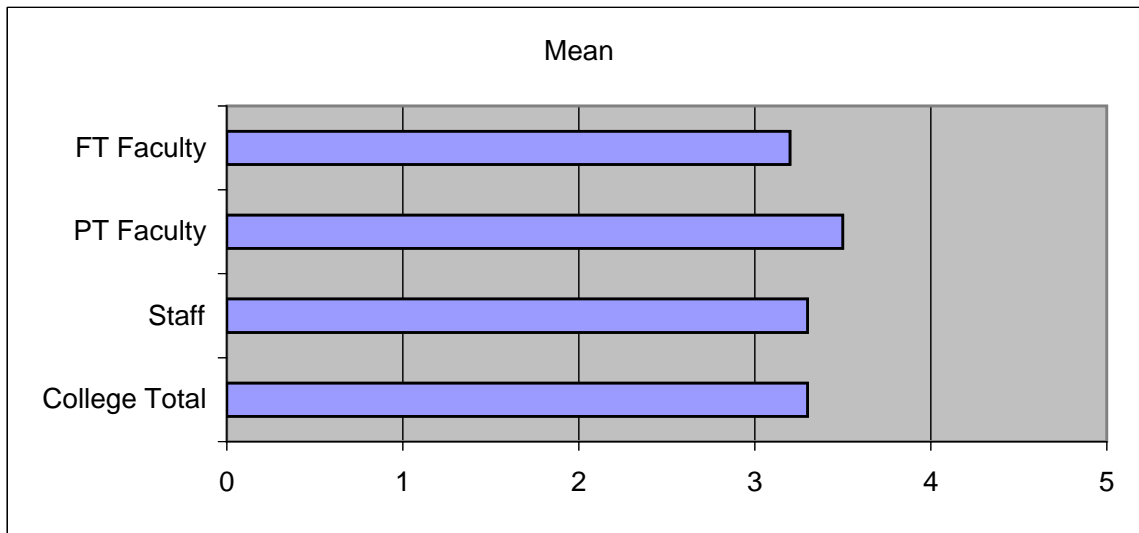


### Section 6 - External Environment

**Question 1: Major factors outside our institution that affect its enrollments have become more predictable over the past few years**

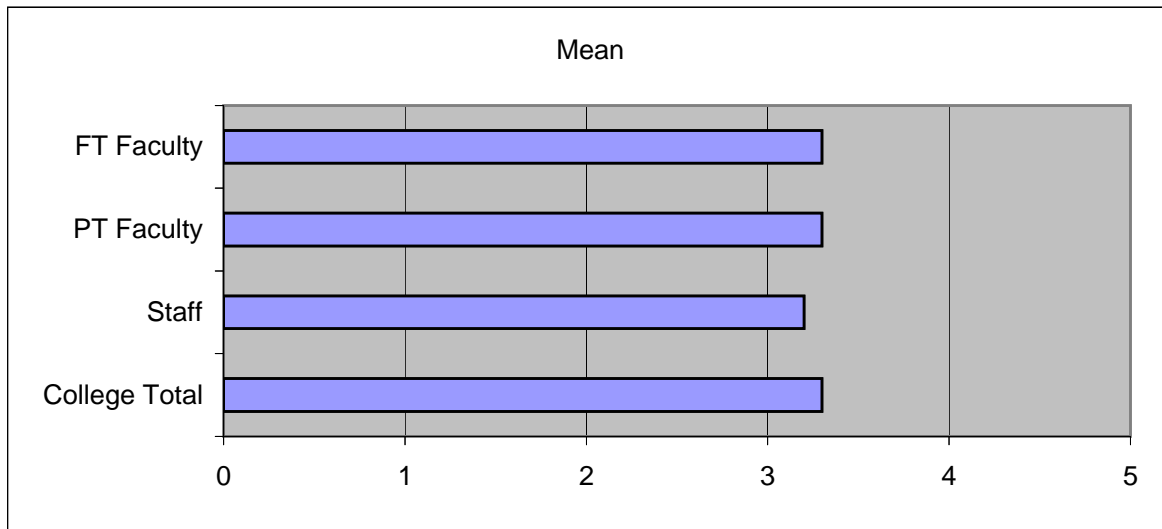
	Mean	1 Strongly Disagree	2 Disagree	3 Neither	4 Agree	5 Strongly Agree	Don't Know
College Total	3.3	0.4%	16.4%	14.8%	33.6%	3.6%	29.6%
Staff	3.3	0.9%	17.9%	16.1%	33.9%	3.6%	25.9%
PT Faculty	3.5	--	10.1%	13.9%	34.2%	3.8%	38.0%
FT Faculty	3.2	--	22.0%	13.6%	32.2%	3.4%	25.4%



**Section 6 - External Environment**

**Question 2: Major factors outside our institution that affect its revenues have become less predictable over the past few years**

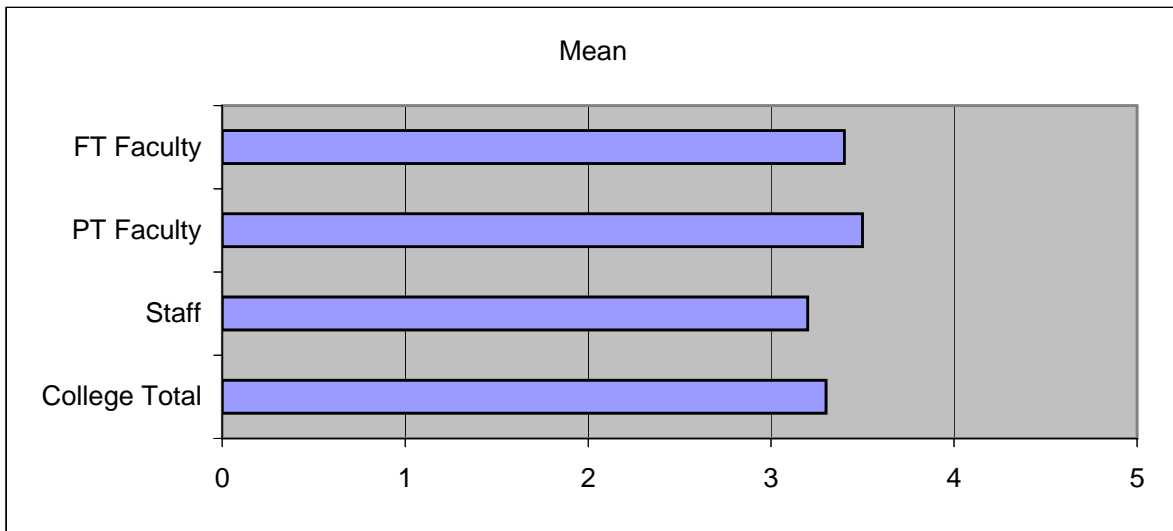
	Mean	1 Strongly Disagree	2 Disagree	3 Neither	4 Agree	5 Strongly Agree	Don't Know
College Total	3.3	1.6%	19.2%	14.0%	32.4%	4.4%	27.2%
Staff	3.2	0.9%	25.0%	15.2%	34.8%	5.4%	17.0%
PT Faculty	3.3	1.3%	11.4%	13.9%	20.3%	3.8%	49.4%
FT Faculty	3.3	3.4%	18.6%	11.9%	44.1%	3.4%	16.9%



**Section 6 - External Environment**

**Question 3: Competitive actions of other colleges and universities have become more predictable over the past few years**

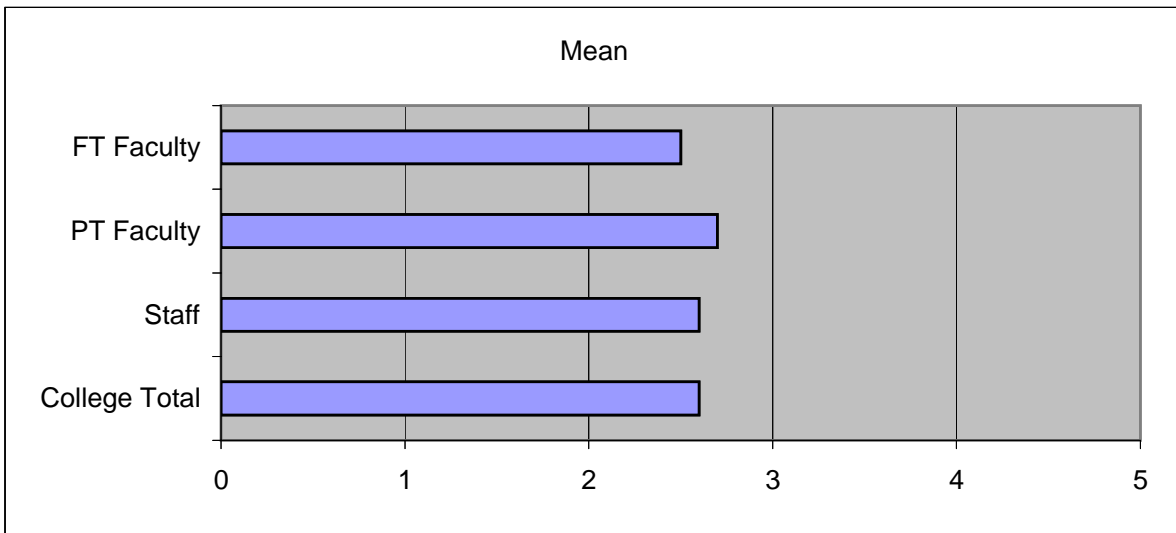
	Mean	1 Strongly Disagree	2 Disagree	3 Neither	4 Agree	5 Strongly Agree	Don't Know
College Total	3.3	0.8%	11.6%	20.8%	31.2%	2.0%	32.4%
Staff	3.2	0.9%	15.2%	24.1%	29.5%	1.8%	26.8%
PT Faculty	3.5	1.3%	5.1%	19.0%	31.6%	2.5%	40.5%
FT Faculty	3.4	--	13.6%	16.9%	33.9%	1.7%	32.2%



**Section 6 - External Environment**

**Question 4: The educational tastes and preferences of students have become harder to forecast over the past few years**

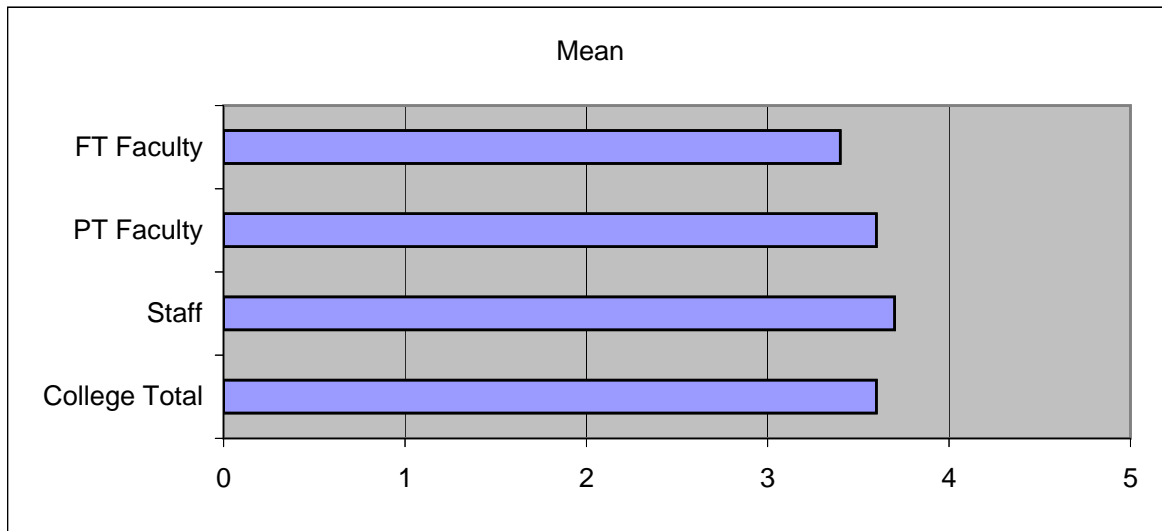
	Mean	1 Strongly Disagree	2 Disagree	3 Neither	4 Agree	5 Strongly Agree	Don't Know
College Total	2.6	2.0%	43.6%	14.4%	16.0%	0.8%	21.6%
Staff	2.6	0.9%	42.9%	13.4%	14.3%	0.9%	25.9%
PT Faculty	2.7	2.5%	43.0%	16.5%	21.5%	--	15.2%
FT Faculty	2.5	3.4%	45.8%	13.6%	11.9%	1.7%	22.0%



**Section 6 - External Environment**

**Question 5: Competitive actions of other colleges and universities now affect this institution in more areas (e.g., price, programs, area served) than in the past**

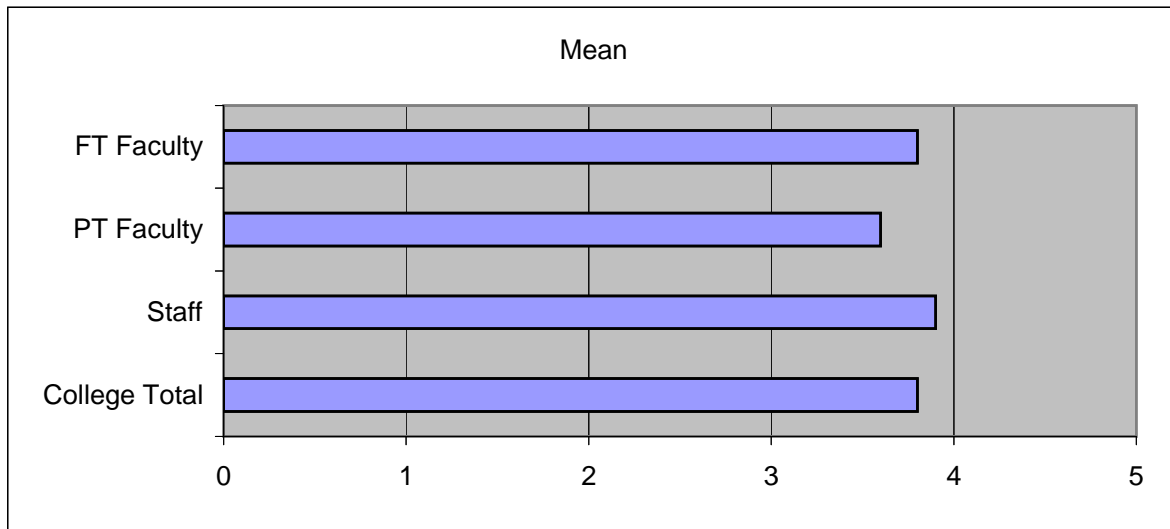
	Mean	1 Strongly Disagree	2 Disagree	3 Neither	4 Agree	5 Strongly Agree	Don't Know
College Total	3.6	0.4%	14.4%	9.6%	48.0%	8.0%	18.4%
Staff	3.7	--	12.5%	8.0%	58.9%	7.1%	11.6%
PT Faculty	3.6	1.3%	10.1%	10.1%	45.6%	6.3%	26.6%
FT Faculty	3.4	--	23.7%	11.9%	30.5%	11.9%	20.3%



**Section 6 - External Environment**

**Question 6: Competition with other colleges and universities for student enrollments has increased over the past few years**

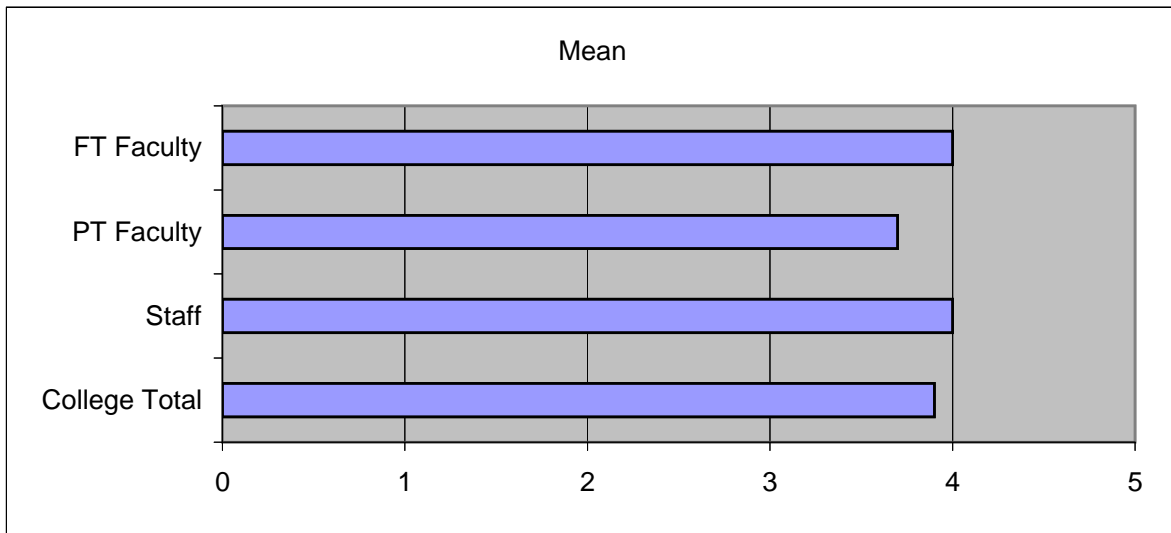
	Mean	1 Strongly Disagree	2 Disagree	3 Neither	4 Agree	5 Strongly Agree	Don't Know
College Total	3.8	0.4%	12.0%	8.4%	45.2%	17.2%	15.2%
Staff	3.9	--	7.1%	6.3%	53.6%	16.1%	15.2%
PT Faculty	3.6	1.3%	15.2%	12.7%	38.0%	16.5%	15.2%
FT Faculty	3.8	--	16.9%	6.8%	39.0%	20.3%	15.3%



**Section 6 - External Environment**

**Question 7: The number of potential students from whom our institution can recruit has increased over the past few years**

	Mean	1 Strongly Disagree	2 Disagree	3 Neither	4 Agree	5 Strongly Agree	Don't Know
College Total	3.9	0.8%	6.4%	12.4%	43.6%	20.4%	15.2%
Staff	4.0	--	6.3%	9.8%	44.6%	21.4%	16.1%
PT Faculty	3.7	2.5%	7.6%	12.7%	40.5%	15.2%	21.5%
FT Faculty	4.0	--	5.1%	16.9%	45.8%	25.4%	5.1%



**Section 6 - External Environment**

**Question 8: Financial resources have become more difficult to obtain over the past few years**

	Mean	1 Strongly Disagree	2 Disagree	3 Neither	4 Agree	5 Strongly Agree	Don't Know
College Total	3.9	0.8%	6.8%	12.0%	39.2%	20.0%	20.0%
Staff	3.9	0.9%	8.9%	8.9%	43.8%	19.6%	16.1%
PT Faculty	3.8	1.3%	6.3%	17.7%	29.1%	16.5%	29.1%
FT Faculty	4.1	--	3.4%	10.2%	44.1%	25.4%	15.3%

