

Degree: Associate of Arts

Degree: Bachelor of Arts

Focus: Business

Major: Marketing

Credits completed at JJC: 64

Credits at Columbia College Chicago: 56

Behind every successful venture in the arts and entertainment industries is a team of savvy marketers. In the Marketing bachelor's degree program at Columbia College Chicago, you'll learn how to harness the power of data, digital media, events, and storytelling to market products, services, and ideas. You'll learn from Chicago-based marketing professionals and cross-train in a variety of communication disciplines. Learn more at colum.edu/academics.

1 st Semester Courses	Credits	Columbia Course/IAI GECC Category
CIS 124 Beginning Microcomputer Applications	3	BUSE 109 Information Management
COMM 101 Principles of Speech Communication	3	Meets IAI Communication Requirement
ECON 103 Macroeconomics or ECON 104 Microeconomics	3	BUSE 210 Economics for Creatives
ENG 101 Rhetoric	3	ENGL 111 Writing and Rhetoric I
IAI Mathematics course	4	Mathematics course
Total Semester Credit Hours	16	

2 nd Semester Courses	Credits	Columbia Course/IAI GECC Category
ENG 102 Rhetoric	3	ENGL 112 Writing and Rhetoric II
MGMT 101 Principles of Management	3	Collegewide Elective*
IAI Humanities course	3	Humanities course
IAI Social and Behavioral Science course	3	Social and Behavioral Science course
Elective Course	3	Collegewide Elective*
Elective Course	3	Collegewide Elective*
Total Semester Credit Hours	18	

3 rd Semester Courses	Credits	Columbia Course/IAI GECC Category
MKTG 101 Principles of Marketing	3	BUSE 101 Introduction to Marketing
IAI Fine Arts course	3	Humanities course
IAI Physical or Life Science course	3	Physical or Life Science course
200-Level IAI Social and Behavioral Science course	3	Social and Behavioral Science course
Elective Course	3	Collegewide Elective*
Total Semester Credit Hours	15	

4 th Semester Courses	Credits	Columbia Course/IAI GECC Category
BLAW 101 Business Law I	3	BUSE 205 Law for Creative Industries
MKTG 205 Professional Sales	3	BUSE 140 Promotional Marketing
200-Level IAI Humanities or Fine Arts course	3	Humanities course
IAI Physical or Life Science course with Lab	4	Physical or Life Science course with Lab
IAI Social and Behavioral Science course	3	Social and Behavioral Science course
Total Semester Credit Hours	16	

Completion of AA Degree: 64 credit hours

COLUMBIA COLLEGE CHICAGO COURSES

5th Semester Courses

	Credits
BUSE 253 Intro to Marketing Research	3
BUSE 260 Brands and Branding	3
Diversity, Equity, and Inclusion (DEI) course	3
Collegewide Elective	3
Collegewide Elective	3
Total Semester Credit Hours	15

6th Semester Courses

	Credits
BUSE 358 Marketing Data Analytics	3
BUSE 363 Marketing and Branding Yourself	3
BUSE 378 Sponsorship	3
Innovation and Impact Course (Columbia Experience)	3
Collegewide Elective	3
Total Semester Credit Hours	15

7th Semester Courses

	Credits
BUSE 360 Developing a Marketing Plan	3
Concentration Course	3
Concentration Course	3
Collegewide Elective	3
Collegewide Elective	2
Total Semester Credit Hours	14

8th Semester Courses

	Credits
400-Level Concentration Practicum Course	3
Concentration Course	3
Concentration Course	3
Collegewide Elective	3
Total Semester Credit Hours	12

Completion of BA Degree: 120 credit hours

Marketing Concentrations

Digital Media

BUSE 150 Business of Media
COMM 219 Social Media Content
BUSE 332 Managing and Licensing Intellectual Property
BUSE 334 Digital Media Strategies

One of the following:

BUSE 475 Sponsorship Practicum
BUSE 478 Digital Business Development: Practicum
BUSE 484 AEMMP Digital Distribution and Promotion
Agency: Practicum

Entertainment Industry

BUSE 220 Entertainment Marketing
BUSE 332 Managing and Licensing Intellectual Property
BUSE 381 Box Office Management and Ticketing
Strategies

One of the following:

BUSE 135 Business of Music
BUSE 155 Business of Film and TV
BUSE 170 Business of Performing Arts

One of the following:

BUSE 475 Sponsorship Practicum
BUSE 476 Branded Entertainment Practicum
BUSE 489 Creative Agency: Practicum

Sports Management

BUSE 165 Business of Sports
BUSE 265 Internet and Mobile Business
BUSE 316 Negotiation Skills
BUSE 381 Box Office Management and Ticketing
Strategies

One of the following:

BUSE 475 Sponsorship Practicum
BUSE 488 Events Management: Practicum

Columbia College Chicago participates in the Illinois Articulation Initiative (IAI). Students who complete the AA degree prior to transferring to Columbia College Chicago will have completed the Essential Liberal Arts & Sciences section of the Columbia Core requirements. Additionally, all degree-seeking Columbia students are required to complete 9 credit hours of 200-level (or higher) coursework, Columbia Experience courses as indicated, as well as at least two courses (6 credit hours) with a Diversity, Equity, and Inclusion (DEI) designation to meet graduation requirements.

READY TO APPLY?

Visit colum.edu/apply

Columbia College Chicago Admissions
600 S. Michigan Ave., Chicago, IL 60605
O: 312-369-7130
E: transfer@colum.edu

Columbia
COLLEGE CHICAGO